



Average Finished Area: 2,710 sq ft		
Sales Price Breakdown		
	Average	Share of Price
A. Finished Lot Cost (including financing cost)*	\$76,591	20.3%
B. Total Construction Cost	222,511	58.9
C. Financing Cost	6,375	1.7
D. Overhead and General Expenses	20,377	5.4
E. Marketing Cost	5,297	1.4
F. Sales Commission	12,815	3.4
G. Profit	33,658	8.9
Total Sales Price	\$377,624	100.0%
Construction Cost Breakdown		
	Average	Share of Constr. Cost
Building Permit Fees	\$4,264	1.9%
Impact Fee	3,165	1.4
Water and Sewer Inspection	3,761	1.7
Excavation, Foundation, and Backfill	15,878	7.1
Steel	1,637	0.7
Framing and Trusses	34,805	15.6
Sheathing	3,869	1.7
Windows	6,236	2.8
Exterior Doors	1,930	0.9
Interior Doors and Hardware	3,356	1.5
Stairs	1,676	0.8
Roof Shingles	8,472	3.8
Siding	12,858	5.8
Gutters and Downspouts	949	0.4
Plumbing	11,753	5.3
Electrical Wiring	8,309	3.7
Lighting Fixtures	2,372	1.1
HVAC	8,860	4.0
Insulation	3,332	1.5
Drywall	11,332	5.1
Painting	7,638	3.4
Cabinets and Countertops	12,444	5.6
Appliances	3,583	1.6
Tiles and Carpet	11,436	5.1
Trim Material	7,394	3.3
Landscaping and Sodding	7,088	3.2
Wood Deck or Patio	1,948	0.9
Asphalt Driveway	2,022	1.4







